



## 2022-23 Deicing Pricing

### EARLY BUY

Orders shipped on or before October 28<sup>th</sup>, 2022

Product Description	Qty Per Pallet	PICK-UP Bellefontaine, Ohio	DELIVERED		
			18 Pallets	12-17 Pallets	6-11 Pallets
Halite Winter Melt 50lb +5°	49	\$5.66	\$5.66	\$5.96	\$6.26
Halite Winter Melt 25lb +5°	100	4.06	4.06	4.06	4.06
Jiffy Melt 40lb -10°	63	7.49	7.49	7.74	7.88
Jiffy Melt 20lb -10°	120	4.85	4.85	4.85	4.85
EcoGuard +CMA 50lb – Purple -20°	49	7.17	7.17	7.47	7.77
Calcium Chloride Pellets 50lb -25°	50/55	15.00	15.25	15.75	16.25

### SEASON

Product Description	Qty Per Pallet	PICK-UP Bellefontaine, Ohio	DELIVERED		
			18 Pallets	12-17 Pallets	6-11 Pallets
Halite Winter Melt 50lb +5°	49	\$6.16	\$6.16	\$6.46	\$6.76
Halite Winter Melt 25lb +5°	100	4.23	4.23	4.23	4.23
Jiffy Melt 40lb -10°	63	7.80	7.80	8.05	8.30
Jiffy Melt 20lb -10°	120	4.95	4.95	4.95	4.95
EcoGuard +CMA 50lb – Purple -20°	49	7.50	7.50	7.80	8.10
Calcium Chloride Pellets 50lb -25°	50/55	15.00	15.25	15.75	16.25

### BULK SALT

25 ton minimum for delivery, and 10 ton minimum for pick-up.

Bulk Salt Facility	Salt Type	FOB Price/Ton
Columbus	White Road Salt	\$99.00
	ClearLane® Enhanced Green Colored	\$122.75
Cleveland	White Road Salt	\$99.00
Cincinnati	White Road Salt	\$99.00
Toledo	White Road Salt	\$91.00

Terms and additional notes on back...

P.O. Box 990 ▪ 1515 S. Main Street ▪ Bellefontaine, Ohio 43311 ▪ 1-800-337-9333

## EARLY BUY TERMS

- Orders must ship before October 28<sup>th</sup>, 2022.
- **Please Be Aware:** Any orders that we cannot accommodate on a specific date due to product or freight availability will be shipped at the next available date. Any orders that are pushed out after October 28<sup>th</sup>, 2022, regardless of when the order was placed, will be invoiced at season prices.
- Any Early Buy purchases not paid within terms will forfeit the Early Buy Discount.
- With an approved line of credit, payment terms are net 30 days from shipment date, after which interest will accrue at 2% per month.
- Credit card payments will be assessed a 3.5% processing fee.

## STANDARD TERMS & ADDITIONAL NOTES

- Bag product terms are 2% COD discount, or net 30 days with approved credit.
- Bulk salt terms are net 30 days with approved credit.
- Credit card payments do not qualify for 2% COD discount and will be assessed a 3.5% processing fee.
- Applicable fuel surcharges will apply based on the EIA diesel fuel index.
- Packaged orders must have a 6-pallet minimum to qualify for terms.
- Quoted prices may not be applicable to all areas in Ohio.
- Packaged product orders for pick-up in Bellefontaine have a 1-pallet minimum.
- All packaged products will be palletized and shrink wrapped.
- Mixed packaged orders, in full pallets, may be available. Call for details.
- Please allow 7-10 days for lead time.
- National Salt Distributors reserves the right to limit quantities and availability.
- Any increase or decrease in the freight related fuel surcharges used to determine delivered prices would be for the buyer's account.
- In the event of abnormal conditions (power curtailments, rush orders, government decrees, etc.) to cause resourcing of quoted products from salt facilities outside of our geographic market, the freight differentials will be for the buyer's account.
- Bulk salt minimum for delivery is 23-25 tons. Bulk salt pickup minimum is 10 tons.
- Upon loading of salt onto freight trucks, orders may not be cancelled, for any reason.
- All orders are subject to product and freight availability regardless of when they are placed.
- **Please Be Aware:** All quoted pricing is subject to change.